**[xxx] End To Death and Taxes 2 of 2... (Email #11)**

Hi {FIRST NAME},

Should we return to **Death and Taxes**?

So here it is…

You see, some states allow you to **Homestead**.

Which can mean that there are certain tax deductions or credits that could be applied to your home (if your state allows it).

It might also change the amount of times your property taxes are due (annually or bi-annually).

Homestead qualifications and privileges vary quite a bit so get in touch to learn more about them, and ways you could pay less **{SCHEDULING TOOL}**.

Maybe you can save a few grand on your current property and put it toward the next?

Speak soon,

{REAL NAME FROM CLIENT COMPANY}

**P.S.**

Do you remember the short sale from yesterday?

Well here’s what it is…

A “short sale” is a property that is sold "short" of what is actually due on the mortgage loan of the seller.

For example, if you owe $500,000 on the property, but it's only worth $400,000 and you have to relocate, you are "short" $100,000 if you sell the property.

So not a big deal in some cases but certainly not ideal…